## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 10349 080318Z ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

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R 080316Z JUN 78 FM AMEMBASSY TOKYO TO USDOC WASHDC INFO SECSTATE WASHDC 8592

UNCLAS TOKYO 10349

FOR OIM/JAPAN

EO 11652: NA TAGS: BEXP, JA

SUBJECT: SEPTEMBER BPS

- 1. M. SASAKI, MGR, 1ST SALES DEPT, MIKASA CO, DESIRES TO PARTICIPATE IN SUBJECT, EXHIBITING LASER ALIGNING SYSTEMS FROM AGL CORP, JACKSONVILLE, ARK. MIKASA/AGL HAVE NOT YET SIGNED REPRESENTATION AGREEMENT HOWEVER, AS MIKASA IS NOW REVIEWING PROPOSAL MADE BY AGL. PLS CONTACT DAVE GOINS, VP, MKTG, TEL: 501-982-4433 AND ADVISE OF HIS CONCURRENCE/MARKET STATUS. IF GOINS AGREES, SASAKI WILL SUBMIT PA WITH FEE TO TC SHORTLY THEREAFTER. FYI: AGL WAS REPRESENTED IN LAST BPS SHOW BY DIFFERENT FIRM BUT ACCORDING TO SASAKI, THIS REPRESENTATION WAS PARTICULARLY INACTIVE, AS ONLY THREE SYSTEMS WERE SOLD DURING LAST FIVE YEARS.
- 2. W. FUNAHASHI, MGR, YANASE AND CO, USDOC 9430, DECLINES: BRIGGS AND STRATTON PRODUCT IS SMALL ENGINE FOR INCORPORATION INTO CONSTRUCTION MACHINERY; END USERS, THEREFORE, ARE DIFFERENT.
- 3. MAX CO/BOSTITCH DECLINE: K. ITOH, DIRECTOR, OVERSEAS DIV, MAX, IS FIRM IN OPINION THAT BOSTITCH PRODUCTS ARE UNCLASSIFIED

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ALREADY VERY WELL ACCEPTED IN MARKET, SO THAT NO FURTHER EXPOSURE IS NEEDED. MANSFIELD

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 08 jun 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: 7efbc58c-c288-dd11-92da-001cc4696bcc

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Subject: SEPTEMBER BPS

TAGS: BEXP, JA To: COM Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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